

Date:	21 <sup>st</sup> June 2018	Report Title:
Meeting:	Governing Body	CCG Programme Briefs
Item Number:	Item 10.1	
Public/Private:	Public 🛛 Private 🗆	
	•	Decisions to be made:
Author: (Name, Title)	Jane Ellerton, Head of Strategic Commissioning	For approval
<b>GB Lead:</b> (Name, Title)	Julie Warren, Chief Operating Officer	
Director approval (name)	Julie Warren, Chief Operating Officer	
Director Signature	Ewarren	

Continue to improve the quality of services	$\boxtimes$	Improv	Improve patient experience			
Reduced unwarranted variations in services	$\boxtimes$	Reduce the inequalities gap in North Lincolnshire				$\boxtimes$
Deliver the best outcomes for every patient	$\boxtimes$	Statuto	Statutory/Regulatory			
Purpose (tick one only)	Ар	proval ⊠	Information	To note □	Decis	ion 🗆

## **Executive Summary (Question, Options, Recommendations):**

NL CCG agreed its strategic priorities for 2018/19 in March 2018. These comprise six programmes; Prevention; Primary Care; Acute Commissioning; Out of Hospital Model; Vulnerable People and Medicines Optimisation. Each programme has an identified clinical and managerial lead and programme briefs have been developed for these programmes. A number of these programmes have been further broken down to sub-programme level as set out below.

Programme	Sub-programmes
Acute Commissioning	Planned care
	Unplanned care
Primary Care	Estates and Transformation
	Investment
	Local Digital Roadmap
	Recruitment and Retention

	Sustainability
	Out of Hospital
Vulnerable People	Continuing Healthcare
	Mental Health and Learning Disability
Medicines Management	Medicines Optimisation

The brief for the Prevention programme will be finalised once the GP lead for prevention is in post. Delivery of these programmes is monitored by the Programme Delivery Board which meets monthly.

Each programme will be required to identify the quality and financial benefits. At this stage, financial savings, where applicable are described at programme level, however these will be further articulated and profiled within project level plans. This delivery will also be monitored via the Programme Delivery Group.

Decommondations	1. Approval of programme briefs
Recommendations	<ol><li>Note that the monitoring of programme delivery is via the Programme Delivery Board</li></ol>
Report history	
Equality Impact	$Yes \Box  No \boxtimes$
Sustainability	$Yes \Box  No \boxtimes$
Risk	$Yes \Box  No \boxtimes$
Legal	$Yes \Box  No \boxtimes$
Finance	Yes 🗆 No 🖂

Patient, Public, Clinical and Stakeholder Engagement to date									
N/A Y N Date N/A Y N Date					Date				
Patient:			$\boxtimes$		Clinical:			$\boxtimes$	
Public:			$\boxtimes$		Other:			$\boxtimes$	

### PROGRAMME BRIEF: 2018/19

MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	Acute Commissioning	PROJECT NAME :	Planned	PROJECT TYPE		EXPECTED BUSINESS CASE SIZE (S/M/L)
PROJECT LEAD	Rebecca Bowen	CLINICAL LEAD :	Satpal Shekhewat	EXECUTIVE SPONSOR	Richard Young	Business cases will be developed at Project Level

### A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN IN	ITERDEPENDENCIES / WIDER IMPACT		
The acute; planned care programme includes a number of workstreams which together will support delivery of the CCG's commissioning	1) NHS 5 Year Forward View	1	Acute Co	ommissioning; Unplanned Programme		
intentions and QIPP savings. These workstreams also feature in the NLaG contract programme plan which will support delivery of the desired contract value. All workstreams will ensure that services are safe, efficient, fit for purpose and of high quality.	2) Humber Coast and Vale S	TP (Mar 2018) Outpatient's Programme	Out of He	ospital Programme		
The workstreams are as follows: - Gastroenterology	3) NHS E High Impact Chan	ge Model - MSK Triage (2017)	meds Ma	anagement programme		
Demand Management impact on acute to include:     - ERS & A&G	4) Humber Acute Services R	eview	Humber	Acute Services Review		
- Diabetes - Respiratory	5) GIRFT - Getting it right firs	t time.	Planned	Care Transformation Boards		
- Cardiology - MSK	6) Rightcare		Planned	Care Board		
- Community Diagnostics - Community Gynae +/- Urology	7) Cancer Strategy Impleme	ntation Plan	STP prod	gramme Place Based Plan		
- Daycase to Outpatient - OP follow up	,			Vulnerable People Programme		
- Dermatology - Capacity planning/ RTT (including opportunities within Independant Sector)			Primary Care Programme			
- Cancer waits and re-design - Non - Emergency Patient Transport (NEPT)				Demand Management Strategy		
- Ophthalmology - Neurology				NLaG Contract Programme and Contract Transformation		
- Pathology pricing review				Board.		
- High Cost Drug review - Goole NRC review						
Implications of the Grant Thornton review and Utilisation Management audit.  OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STR	ATEGIC PRIORITIES	MAIN AS	SUMPTIONS		
<ol> <li>To ensure that patients can access high quality acute planned care services in a timely manner.</li> <li>To ensure that all referrals are in line with local policies and procedures, reducing variation.</li> </ol>	Out of Hospital	Yes	1)	That there is sufficient capacity in place to deliver the projects within the programme		
<ol> <li>Capacity is aligned with levels of appropriate demand.</li> <li>Better ouctomes for patients</li> </ol>	Acute Commissioning	Yes - Unplanned	2)	That there is sufficuent provider workforce to deliver the services		
<ol> <li>Services commissioned are value for money.</li> <li>Commissioned services are aligned with national and regional workstreams</li> </ol>	Prevention		3)	That the NLaG contract programme will be delivered		
7. A system wide, shared single version of the truth regarding the NLaG contract.	Primary Care	Yes	4)	That Primary care and Acute will engage in and support delivery of the demand management workstreams		
	Mental Health		5)	That the trust will reduce capcaity in line with any reducing demands. No unplanned/ not agreed catch up in RTT (otherwise financial risk)		
	Meds Management	Yes	6)	That the NLaG contract will run at PbR for 18/19		

### B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING
NLaG(and other acute providers)	Commissioning	Develop NLaG Contract Programme Plan for delivery	20/04/2018	
NEL CCG (and other local commissioners)	Contracting	Initial project PIDs developed for planned care workstreams	01-Jun-18	
Primary Care- General Practice	Finance	PTS reprocurement complete	06-Mar-19	
Independent Sector including Virgin	Comms and Engagement	Electronic referrals Fully rolled out	01-Oct-18	
STP	Business Intelligence	NLaG Contract CVs in place for DC-OP (backdated) and for acute assessment services	01-Jul-18	
Cancer Alliance	Quality & Governance	NLaG contract capacity plan agreed	04-May-18	
NHS E & NHS I	Primary Care	Advice and Guidance in place across all agreed spcialties (possibly be phased)	31-Mar-19	
Public and Patients		Ophthalmology Review Complete	01-Aug-18	
Meds Management		Goole NRC revised specification with agreed approval processes in place and CVd into contract with new local tariffs	01-Jul-18	

### C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVINGS (Gross)		ESTIMATED SUMMARY COSTS (GROSS)								
Key savings	In Year	FYE	Comments	Capital Costs -	In Year	FYE	Commente (o. n. Conital Europeiture Europine Augilability)			
Rey savings	£'000	£'000	Comments		£'000	£'000	Comments (e.g. Capital Expenditure Funding Availability)			
Recurrent net savings: £594,000		Total Capital Costs	£	£						
2018/19 net savings £297,000 To be developed further Planned care QIPP targets for 18/19 = £4.1m Overall NLaG contract gap currently £7.4m			Revenue costs:	In Year	FYE	Comments				
				£'000	£'000	Comments				
		Total Revenue Costs	£	£						

Total Project Savings £ 594,000 £ 297,000

Total Project Costs	£	-	£
Net Position [Cost /(Savings)]	£	-	£

## D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

				KEY	DATES
PROPOSED PROCUREMENT STRATEGY	EXPECTED CONTRACTUAL ISS	UES		START	END
		In Year		FYE	
NET PROJECT COST / SAVINGS £'000s		£ 594.000	£		297.000

Sign off							
Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For Development - Target Completion Dates				

## PROGRAMME BRIEF: 2018/19

MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	Acute Commissioning	PROJECT NAME :	Unplanned	PROJECT TYPE		EXPECTED BUSINESS CASE SIZE (S/M/L)
PROJECT LEAD	Rebecca Bowen	CLINICAL LEAD :	Neveen Samuel	EXECUTIVE SPONSOR	Richard Young	Business cases will be developed at project level

### A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN I	NTERDEPENDENCIES / WIDER IMPACT		
The acute; unplanned care programme includes a number of workstreams which together will support delivery of the CCGs commissioning intentions and QIPP savings. This will also include development and implementation of the CCG's Unplanned Care vision. Some of these workstreams also feature in the NLaG contract programme plan which will support delivery of the desired contract value. All workstreams will ensure that services are safe, efficient, fit for purpose and of high quality. The workstreams are as follows: - Urgent Treatment Centre (including exisiting A&E, SPA, GPOOHs, PC Streaming, Extended Access & local CAS) - IUC (including 111 and core CAS) - Winter - D2A and Trusted Assessor - Acute Assessment and Management ( AEC & Frailty) - Implications of the Grant Thornton review and Utilisation Management audit.	<ol> <li>2) Integrated Urgent Care national specification</li> <li>3) Urgent Treatment Centre standards</li> <li>4) Humber Acute Services Review</li> <li>5) GIRFT - Getting it right first time.</li> </ol>			Acute Commissioning; Planned Programme (incl PTS) Out of Hospital Programme (incl NL BCF) Meds Management programme Humber Acute Services Review A&E Delivery Board STP programme - Place BAsed Plan Vulnerable People Programme Primary Care Programme NLaG Contract Programme and Contract Transformation Board. Urgent and Emergency Care Network.		
DUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STRA	ATEGIC PRIORITIES	MAIN A	SSUMPTIONS		
<ol> <li>To ensure that patients can access high quality unplanned care services in a timely manner, appropriate to their clinical need</li> <li>Capacity is aligned with levels of appropriate demand.</li> <li>Better outomes for patients</li> </ol>	Out of Hospital	Yes	1)	That NLaG will allow another provider on site t deliver the UTC		
<ol> <li>Services commissioned are value for money.</li> <li>Commissioned services are aligned with national and regional workstreams</li> <li>Services that provide appropriate advice to patients with an Unplanned need, in a joined up manner meaning that patient only tell their story once.</li> </ol>	Acute Commissioning	Yes - planned	2)	That providers will engage in year to start to deliver the std within the IUC spec and UTC model prior to full re-commission		
	Prevention	Yes	3)	That there is sufficient capacity in Primary Car and Community Services to support delivery of a UTC		
	Primary Care	Yes	4)	That the UTC will include Primary Care Extended Access		
	Mental Health	Yes	5)	That the YAS 111 regional contract will be extended should the procurement not complete by April 19 to avoid any gap in service		
	Meds Management		6)	That Local Authority and wider system partner will engage in development and delivery of the 18/19 winter plan		

### B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING
NLaG(and other acute providers)	Commissioning	Urgent treatment Centre in place	01/04/2019	
NEL CCG (and other local commissioners)	Contracting	Acute assessment tariffs agreed and in place	01-Jul-18	
Primary Care- General Practice	Finance	Winter capacity and demand plan submitted	30-Apr-18	
EMAS & YAS (999 & 111)	Comms and Engagement	Regional IUC proccurement complete and service in place	01/04/2019	
STP	Business Intelligence	D2A model finalised an in place for winter	01-Oct-18	
NHS E & NHS I	Quality & Governance	NLaG Contract Programme Plan in place	20-Apr-18	
RdaSH	Primary Care	Service specs in place for non PbR elements of service in NLaG	01-Oct-18	
Public	Procurement			
NL Council				
Other local providers, eg CCL and Safecare				

## C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVINGS (Gross)		ESTIMATED SUMMARY COSTS (GROSS)					
Key savings	In Year	FYE	Comments	Capital Costs	In Year	FYE	Comments (e.g. Capital Expenditure Funding Availability)
Rey savings	£'000	£'000	Comments	Capital Costs	£'000	£'000	Comments (e.g. Capital Expenditure Funding Availability)
				Total Capital Costs	£	£	
TBC - as QIPP not finalised but	anticipated to be £	2.7m in the NLaG cor	tract.No clear understanding yet as to capital funding requirements for UTC. NLaG have				
already received £900k capital for PC Streaming which needs to be utilised for UTC instead.			sed for UTC instead.	Revenue costs:	In Year	FYE	Comments
				Revenue costs.	£'000	£'000	Commenta
				Total Revenue Costs	£	£	
Total Project Savings	£-	£		Total Project Costs	£	£	-
			-				
				Net Position [Cost /(Savings)]	£	£	-

### D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

	_			_	KEY	DATES
PROPOSED PROCUREMENT STRATEGY		EXPECTED CONTRACTUAL ISS	UES		START	END
	J			J		
			In Year		FYE	
NET PROJECT COST / SAVINGS £'000s			£ -	£		-

Sign off

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For Development - Target Completion Dates

MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	Out of Hospital Programme Brief	PROJECT NAME :	Programme Brief	PROJECT TYPE		EXPECTED BUSINESS CASE SIZE (S/M/L)
PROJECT LEAD	Jane Ellerton	CLINICAL LEAD :	Dr Baig	EXECUTIVE SPONSOR	Julie Warren	L

#### A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN INTERDEPENDENCIES / WIDER IMPACT
his Programme contributes to delivery of the CCG strategic priority for Out of Hospital, increasing provision of community based services and aducing the proportion of care delivered within the hospital setting. It delivers the 2018/19 priority of, defining a new community service model, aconfiguring existing services into care groups (covering prevention, detection and diagnosis, management and rehabilitation), addressing yhsical mental and social well-being and commissioning for outcomes. he programme has 6 key Projects ) Recommissioning of Community Services .1. Development of business case and model for community based diagnostics .2. Development of business case and model for community based gynae, +/- urology ) Implementation and Review of BCF Plan ) Implement the MSK High Impact Elective Programme requirements )TBD Implementation of community Cardiorespiratory service (prior to procurement) ) Implement Pathway Improvements across 3 areas .1 PSA Shared care; PSA monitoring (prostate cancer high value pathway) .2 DVT .3 GSF .4 SAFE model ) Review and refresh Intermediate care; future model .1 Step up/down provision Note Weight Management Startegy to sit under prevention)	<ol> <li>NHS 5 Year Forward view what the NHS does.</li> <li>NHS 7 Day Services - The clinical standards to end vari Standards are:• Standard 5:</li> <li>Royal College of Obstetric procedures such as hysteros access for women, increases</li> <li>The Royal College of Surg access flexible sigmoidoscop Rectal Bleed ServicesOne value for patients One str 5) Humber Coast and Vale S improvement to the Outpatie with core objectives to reduc rising demand and increasing</li> <li>NHS E High Impact Chang 7) National programmes e.g.</li> </ol>	ians and Gynaecologists (2011)Many investigational scopy can be provided incommunity setting, which improves s efficiency and reduces cost. geons (2013) Commissioning Guide Rectal Bleeding, Direct by services should be available to primary care. Direct Access stop clinics in specialist community may provide good op clinics should offer both investigation and treatment. TP (Mar 2018) Outpatient's Programme The ambition to deliver nt system is one of several focus areas across the HCV STP, e cost, activity, and improve patient experience at a time of g cost pressures. ge Model - MSK Triage (2017)	Acute Hospital Programme (Planned and Unplanned) Humber Acute Review Planned Care Transformation Boards STP work / CCGs within the STP who are also undergoing reconfiguration Mental Health / Children's and Acute Commissioning Strategy Demand Management Strategy Place Based Plan
			MAIN ASSUMPTIONS
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STR		
The main benefits to this programme are: I) A more simplified health system - with integrated pathways in a number of key areas 2) A reduced need for planned and unplanned hospital attendances (saving financial resource and freeing up hospital capacity)	Out of Hospital	Yes	1) Activity will divert from Secondary Care to Community and so finance will follow (updated 14/2)
<ul> <li>a) Better / quicker access to health services for service users (both in community and secondary care)</li> <li>a) More collaborative working across health and social care for the benefit of the system and service users</li> </ul>	Acute Commissioning	Yes	2)NLAG will become part of a bigger Acute model/provider in 3-5 years and focus on Acute work (updated 14/2)
Recommissioning of Community Services will have the following outcomes to achieve:	Prevention		<ol> <li>MCP / one provider is the future route . ACP terminology to cease (updat 14/2)</li> </ol>
<ol> <li>Service users are kept well informed and involved in their care.</li> <li>Service users have excellent access and are highly satisfied with services</li> </ol>	Primary Care		<ol> <li>Primary Care delivery will focus on core GMS/APMS and so everything eneeds be considered as part of community. (updated 14/2)</li> </ol>
5. People will feel able to self-manage and feel empowered to maintain or improve independence and feel an increased connection with the community	Mental Health		5) Integrated Commissioning with NLC will continue (BCF / Intermediate Ca
<ol> <li>People living in care homes receive well-coordinated and proactive support, reducing the likelihood of their health deteriorating and care homes are supported</li> <li>People are discharged from hospital in a timely, planned manner, with the right level of support in place</li> <li>Reduced A&amp;E/avoidable unplanned hospital admissions through delivery of community based care</li> <li>Stakeholders have excellent access and high satisfaction with services</li> <li>A reduced number of residents being admitted to care homes</li> </ol>	Meds Management		6) community based care will cost no more than hospital based care and provide better qualitry of service

#### B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

UMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING	
&CC / CoM	Commissioning	Community Model and Specs Sign Off	31/03/18	Red	
LC	Quality	Recast community services project plan with revised timescales	04/05/18		
LAG (Acute & Community)	Business Intelligence	Create Execs high level options paper for MSK compliance	11/05/18		
ervice Users	Finance	Community Services Stakeholder engagement conducted	30/05/18		
dependent Community Providers	Primary Care	Community Services Procurement launch	15/06/18		
HS England	Contracting	Report taken to P&CC on Community Diagnsotics	20/06/18		
rimary Care	Community Services Project Team	Report taken to P&CC on Community Gynae / Urology / Gastro	20/06/18		
	Meds Management	Report taken to P&CC on recommendations for MSK	20/06/18		
	Procurement	Report with recommendations on future of BCF to Execs	30/06/18		
		Implement MSK recommendations / Promote New Pathways	01/07/18		
		Interim community cardiorespiratory service in place	30/718		
		Development of new BCF plan	31/08/18		
		Sign off of new BCF plan	30/09/18		
		Community Services Procurement End	31/10/18		
		Community Services Contract Award	08/11/18		
		Community Services Contract Live Date	01/04/19	[	

#### C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE) ESTIMATED SUMMARY COSTS (GROSS) **ESTIMATED SAVINGS (Gross)** FYE In Year FYE In Year Capital Costs Comments (e.g. Capital Expenditure Funding Availability) Key savings Comments £'000 £'000 £'000 £'000 Aiming for a c.6% saving on Community Budget (c.£1m) and 10-15% saving on hospital acute activity (c. £250K) Total Capital Costs £ £ FYE £'000 In Year £'000 Revenue costs: Comments Total Revenue Costs £ £ Total Project Savings £ Total Project Costs - £ --£ 1 £ Net Position [Cost /(Savings)] £ -£

### D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

		KEY DATES	
PROPOSED PROCUREMENT STRATEGY	EXPECTED CONTRACTUAL ISSUES	START	END
Community contract: Mixed approach based on care group; Competitive Procurement with Negotiation/ Potential transfer to NLC/ open procurement			

	In Year	FYE
NET PROJECT COST / SAVINGS £'000s	£ -	£ -

#### Sign off

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For Development - Target Completion Dates

#### MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	PC Network Sustainability	PROJECT NAME :	Network Sustainability	PROJECT TYPE	
PROJECT LEAD	Erica Ellerington	CLINICAL LEAD :	Dr S Modan	EXECUTIVE SPONSOR	Geoff D

# A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE	MAIN EVIDENCE BASE		
Developing PC networks will provide a framework to secure a sustainable model of PC and enable locality based commissioning. In line with NHS Operational Planning guidance delivery of Extended Access to general practice will be in two phases: Commissioning of interim service for extended access - Q3 2018/19 Commissioning of permanent model for extended access - Q4 2018/19.	NHS Operational Planning guidance GPFV as supported by NL CCG Patient	NHS Operational Planning guidance GPFV as supported by NL CCG Patient Consultation 2017		
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STRATEGIC PR	IORITIES	MAI	
Improved access and increased choice for patients to PC Better use of clinical capacity. Reduction in unplanned activity.	Out of Hospital	Yes	l1) ir	
Reduced pressure on general practice (enhanced staff retention)	Acute Commissioning	Yes	2) re	
Compliance with national directives.	Prevention	Yes	3) Im	
	Primary Care	Yes	4) Bi	
	Mental Health		5)	
	Meds Management		6)	

## B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc.). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING
General Practice - Clinicians, Practice Managers etc,	Finance - implementation and ongoing; Engagement - Implementation and	Extended access interim contract	Q3 2018/19	
Patients	Ongoing; Commissioning - Implementation and Ongoing; Quality -	Extended access full contract	Q4 2018/19	
Partner organisations e.g. community services / NLaG	Implementation and Ongoing; IM&T - implementation and ongoing; Contracting -	PC sustainability plan	Q4 2018/19	
NHSE	implementation and ongoing; Procurement - implementation;			
eMBED				

Net Position [Cost /(Savings)]

### C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVINGS (Gross)							
Key savings							
£'000 £'000							
£3.34 per weighted population for interim contract - £630,936							
	PM Development monies - £4500.00						
Resilience monies - £3,000.00							
				L			

ESTIMATED SUMMARY COSTS	(GROSS)		
Carrital Casta	In Year	FYE	
Capital Costs	£'000	£'000	1
Total Capital Costs	£	£	Γ
			_
Revenue costs:	In Year	FYE	
Revenue costs.	£'000	£'000	
Total Revenue Costs		£	Γ
	•		
Total Project Costs	£ 638,436	£ -	1

£

D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

£ 638,436 £

PROPOSED PROCUREMENT STRATEGY	EXPECTED CONTRACTUAL ISSUES
Interim contract - VEAT notice Permanent contract - full market procurement	derstanding of implications of achieving a single contract model from APMS and National Standar

NET PROJECT COST / SAVINGS £'000s

In Year

638,436

- £

£

Sign off

Total Project Savings

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approve

#### EXPECTED BUSINESS CASE SIZE (S/M/L)

N/A

in Day	ff		
n Duy	ff	Day	

## IAIN INTERDEPENDENCIES / WIDER IMPACT

he development of the Urgent Treatment Centre utcome of full procurement P OOH -consult

#### IAIN ASSUMPTIONS

) increase in unplanned activity out of hospital

#### ) reduction in unplanned activity in hospital. ) Improves access to LTC clinics out of hours

Builds capacity and enhances patient access

## Comments (e.g. Capital Expenditure Funding Availability)

Comments

		KEY DATES		
		START	END	
andard Contra		01/04/2018	31/03/2019	
		FYE		
638,436	£		-	

roved For Development - Target Completion Dates

MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	Estates and Technology	PROJECT NAME :		PROJECT TYPE	
PROJECT LEAD	Chris Clarke	CLINICAL LEAD :	Dr Salim Modan	EXECUTIVE SPONSOR	Geoff Day

## A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION		MAIN EVIDENCE BASE		MAIN INTERDEPENDENCIE	S / WIDER IMPACT
Developing an estates strategy for primary medical of To ensure premises are fit for purpose and used app Supports the delivery of the primary care strategy	care in North Lincolnshire to enable the prioritisation of schemes to be developed. propriately, which delivers value for money.	CCG Estates stratgey		CCG service strategies: Primary care Out of Hospital Financial Planning LA development proposals	
OUTLINE OF EXPECTED BENEFITS (TO BE INVES	TIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STR	ATEGIC PRIORITIES	MAIN ASSUMPTIONS	
Flexible and fit for purpose premises that enable del The ability to prioritise schemes for development - ir		Out of Hospital	Yes	1) Gives intelligence aroun deliver services across the	d capacity and flexibility to health and care system
		Acute Commissioning	Yes	2)Gives intelligence around deliver services across the	
		Prevention	Yes	3)Gives intelligence around deliver services across the	
		Primary Care	Yes	4)Gives intelligence around deliver services across the	
		Mental Health	Yes	5)Gives intelligence around deliver services across the	
		Meds Management		6)	
B) MANAGEMENT CASE (TO BE DETAIL	ED FURTHER IN THE BUSINESS CASE)				
SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES	TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING
General Practice	GP practices - Implementation	Strategic review primary c	are estate	Jul-18	
NHS property Services	LA planning -Ongoing				
NHS England	Finance - implementation				
3rd party Developers	Primary care directorate - Implementation				
Patients and Public				I	

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET
General Practice	GP practices - Implementation	Strategic review primary care estate	Jul-1
NHS property Services	LA planning -Ongoing		
NHS England	Finance - implementation		
3rd party Developers	Primary care directorate - Implementation		
Patients and Public			

# C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVING	S (Gross)			
Key savings	In Year	FYE	Comments	
ney savings	£'000	£'000	Comments	
				ī
				Г
No saving identified				F
				ין

ESTIMATED SUMMARY COSTS	(GROSS)		
Capital Costs	In Year	FYE	Comments (e.g. Capital Expenditure Funding
Capital Costs	£'000	£'000	Availability)
Total Capital Costs	£	£	
Revenue costs:	In Year	FYE	Comments
	£'000	£'000	
Total Revenue Costs	c	c	NHSE transformation funding has been sourced to deliver
	L	2	the strategy
Total Project Costs	£ -	£ -	]
			-
Net Position [Cost /(Savings)]	£ -	£	

£

In Year

## D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

- £

PROPOSED PROCUREMENT STRATEGY	EXPECTED CONTRACTUAL ISSUES
Not relevant at this stage	None

## NET PROJECT COST / SAVINGS £'000s

Total Project Savings £

|--|

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For D

EXPECTED BUSINESS CASE SIZE (S/M/L)

	KEY	DATES
	START	END
	Apr-18	Mar-19
	Api-To	Mai-19
	FYE	
£	FIE	-
Development -	- Target Comp	letion Dates

#### MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	PC Investment	PROJECT NAME :	Investment	PROJECT TYPE	
PROJECT LEAD	Helen Phillips / Erica Ellerington	CLINICAL LEAD :	Dr S Modan	EXECUTIVE SPONSOR	Geoff

## A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN INTERDEPENDENCIES / WIDER IMPACT
Accognising the pressures being faced by PC and the opportunities anorded by the investment set out in the GP forward view, this project aims to maximise the use of those funds to deliver a transformed and sustainable PC and improve access. Below the key elements of the programme are outlined: 1 £3 per head transformational fund 2 PMS reinvestment 3 resilience funding	GPFV Soft intelligence from GP acc	cess survey and other sources.	Recruitment and retention Engagement from practices around the transformation agenda Development of care networks Development of out of hospital programme (reliant upon a list size, sustainable, at scale PC service)
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STRA	ATEGIC PRIORITIES	MAIN ASSUMPTIONS
Greater clinical job satisfaction Improved recruitment and retention Improved and extended access for patients	Out of Hospital	Yes	1) Development of out of hospital programme (reliant upon a list size, sustainable, at scale PC service)
Sustainable PC fit for the future Better outcomes for patients	Acute Commissioning		2)
	Prevention		3)
	Primary Care	Yes	4) In line with GPFV investment plans
	Mental Health		5)
	Meds Management		6)

### B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc.). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING
General Practice	Finance - Implementation; Engagement - Ongoing; Commissioning - Ongoing;	£3 per head	Q4 2019/20	
Patients	Quality - Ongoing; IM&T - ongoing;	PMS reinvestment	Q4 2018/19	
Partner organisations e.g. community services		Resilience funding	Q3 2018/19	
NHSE		Online consultation	Q4 2018/19	
		Prescribing course	Q2 2018/19	

# C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

(ov oovingo	In Year	FYE	Comments
Key savings	£'000	£'000	Comments
PMS premium reinvestment £1	23k 17/18 and 18/1	19	
i iiio premiani renivestinent E1			
Resilience funding - TBC			
Resilience funding - TBC Online consultation - £49,224. Prescribing course - TBC			

ESTIMATED SUMMARY COSTS (GROSS) In Year FYE Capital Costs £'000 £'000 Total Capital Costs £ £ In Year FYE Revenue costs: £'000 £'000 Total Revenue Costs £ 172,224 £ Total Project Costs 172,224 £ £ Net Position [Cost /(Savings)] £ £ 172,224

### D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

£ 172,224 £

#### PROPOSED PROCUREMENT STRATEGY

Total Project Savings

Direct investment into PC aligned to the GPFV in the main does not require procurement. The exception in this programme has been the online consulting programme where an STP wide procurement has been undertaken.

EXPECTED CONTRACTUAL ISSU	IES
N/A	

In Year

£

#### NET PROJECT COST / SAVINGS £'000s

# Sign off

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approv

#### EXPECTED BUSINESS CASE SIZE (S/M/L)

off Day

N/A

	1
Comments (e.g. Capital Expenditure Funding	
Availability)	

#### Comments

		KEY	DATES
	ĺ	START	END
	ĺ	1/4/208	31/03/2020
	l		
	ĺ	1	
		· · · · · · · · · · · · · · · · · · ·	
		FYE	
172,224	£		-
pproved Fo	or Development -	- Target Comp	letion Dates

MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS

PROGRAMME NAME	Local Digital Roadmap (primary care)	PROJECT NAME :		PROJECT TYPE		E)
PROJECT LEAD	John Mitchell	CLINICAL LEAD :	Dr Salim Modan	EXECUTIVE SPONSOR	Geoff Day	

### A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN INTERDEPENDENCIES /	
A comitment to make best use of information technology to improve patient acces and make best use of clincical capacity. This work is braodly split into thse key elements: e consult Electronic refrral e discharge Patient online GP connect Enhanced Summary Care Record	National directive - link with .	John.	Implementation of GP forward view, ou networks eMBED delivery board LDR work on integrated records	
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STR	ATEGIC PRIORITIES	MAIN ASSUMPTIONS	
TBC	Out of Hospital	Yes	<ol> <li>This programme will enable sh to aid decisoin making and make clinical time. E conslut will suppo access appropriate health and ca</li> </ol>	
	Acute Commissioning	Yes	<ol> <li>This programme will enable sh aid decisoin making and make m clinical time</li> </ol>	
	Prevention	Yes	3)This programme will enable sh aid decisoin making and make m clinical time. E conslut will support access appropriate health and constructions.	
	Primary Care	Yes	4)This programme will enable sh aid decisoin making and make m clinical time. E conslut will suppo access appropriate health and ca	
	Mental Health	Yes	5)This programme will enable sh aid decisoin making and make m clinical time. E conslut will suppo access appropriate health and c	
	Meds Management	Yes	6)This programme will enable sh aid decisoin making and make m clinical time. Clinicians will have i decisions around appropriate pre full patient record.	

#### B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	
General Practice	GP practices - Ongoing			
System suppliers	Acute/Community providers -Ongoing			
LDR Board	Finance - implementation			
eMBED/NHS digital	Primary care directorate - Ongoing			
Patients and Public	eMBED - contracting	Systems go live	Mar-19	
	Engagement - ongoing (large)			
	CCG IT management			

#### C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVING	S (Gross)			ESTIMATED SUMMARY COSTS	GROSS)		
Key savings	In Year FYE amount and a second	Capital Costs	In Year	FYE	Comments (e.g. Capital E		
rey savings	£'000	£'000	Comments	Capital Costs	£'000	£'000	Availabil
				Total Capital Costs	£	£	
твс	TBC Revenue costs:	In Year	FYE	Commer			
					£'000	£'000	
				Total Revenue Costs	£	£	
Total Project Savings	£	£.		Total Project Costs	£	£-	

Net Position [Cost /(Savings)]

£

- £

#### D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

PROPOSED PROCUREMENT STRATEGY	EXPECTED CONTRACTUAL ISSUES	
TP wide procurement for econsult concluded.	From October 18 E-referral will be part of the GP contract	
		In Year

#### NET PROJECT COST / SAVINGS £'000s

#### Sign off

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For Development

EXPECTED BUSINESS CASE SIZE (S/M/L)

/ WIDER IMPACT
r, out of hospital care and the care
sharing of patient inormation ake most appropriate use of port people to more effectively I care services.
sharing of patient inormation to most appropriate use of
sharing of patient inormation to most appropriate use of port people to more effectively l care services.
sharing of patient inormation to most appropriate use of port people to more effectively I care services.
sharing of patient inormation to most appropriate use of port people to more effectively care services.
sharing of patient inormation to most appropriate use of re improved ability to make prescribing, with access to the
INITIAL RAG RATING
al Expenditure Funding ability)
ments



- £

## MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	PC Recruitment and Retention	PROJECT NAME :	Recruitment and Retention	PROJECT TYPE	
PROJECT LEAD	Helen Phillips	CLINICAL LEAD :	Dr S Modan	EXECUTIVE SPONSOR	Geoff Da

# A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN
Recruitment and retention of PC staff is under increasing pressure, this workstream aims to take advantage of the investment available through the GP forward view to support increasing the workforce and the opprotunity to look at skill mix within GP practices. Below are the key elements of the programme: 1 Workforce strategy 2 International Recruitment 3 Clinical Pharmacist Programme	GPFV Soft intelligence from GP act	cess survey and other sources.	Recruit Engage Develo Develo sustain
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STRA	ATEGIC PRIORITIES	MAIN
Improved recruitment and retention Improved and extended access for patients Sustainable PC fit for the future	Out of Hospital	Yes	1) Dev upon
Better outcomes for patients Greater clinical job satisfaction	Acute Commissioning		2)
	Prevention		3)
	Primary Care	Yes	4) In I
	Mental Health		5)
	Meds Management		6)

# B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc.). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	-
General Practice	Finance - funding available through GPFV; Engagement - Ongoing;	Workforce strategy to inform future programme of work	Q4 20
Patients	Commissioning - Ongoing; Quality - Ongoing; IM&T - ongoing;	GPs willing to work in North Lincolnshire from Europe	Q4 20
Partner organisations e.g. community services		Practice / Locality engagement into the Clinical Pharmacist Programme	Q3 20
NHSE			Q4 20
			Q2 20

## C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVING	SS (Gross)			ESTIMATED SUMMARY COST	S (GROSS)		
Key savings	In Year	FYE	Comments	Capital Costs	In Year	FYE	Comments (e.g. Capital Expenditure Funding
Rey savings	£'000 £'000	Capital Costs	£'000	£'000	Availability)		
				Total Capital Costs	£468k	£	Funding approved by NHS E GPFV monies based on 13
There are no identified saving presentations at hospital and		re resilient workforce	patients should be able to seek healthcare closer to home reducing the reliance on acute	Revenue costs:	In Year	FYE	Comments
presentations at nospital and	ns at nospital and GP OUH			£'000	£'000		
			Total Revenue Costs	£	£		
Total Project Savings	£ 172,224	£ -		Total Project Costs	£	£	-
			-				-
				Net Position [Cost /(Savings)]	£	£	-

# D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

PROPOSED PROCUREMENT STRATEGY		EXPECTED CONTRACTUAL ISSUES
The recruitment agency used for International Recruitment has already been through a procurement process for HCV STP. No	[	N/A
other procurement is required.		
	1 1	

NET PROJECT COST / SAVINGS £'000s	In Year
NET PROJECT COST / SAVINGS £1000S	

Sign off

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case appro

#### EXPECTED BUSINESS CASE SIZE (S/M/L)

Day

N/A

IN INTERDEPENDENCIES / WIDER IMPACT				
ruitment and retention agement from practices around relopment of care networks relopment of out of hospital pro tainable, at scale PC service)	d the transformation agenda			
AIN ASSUMPTIONS				
Development of out of ho on a list size, sustainable	ospital programme (reliant e, at scale PC service)			
In line with GPFV investr	nent plans			
TARGET DATES	INITIAL RAG RATING			
2019/20				
2018/19				
2018/19				
2018/19				
2018/19				

		KEY DATES				
		START	END			
		1/4/208	31/03/2020			
		FYE				
	£		-			
oved Fo	r Development ·	- Target Comp	letion Dates			

#### MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINESS CASE.

PROGRAMME NAME	Continuing Health Care	PROJECT NAME :		PROJECT TYPE	
PROJECT LEAD	Patrick Bowen	CLINICAL LEAD :	Faisel Baig	EXECUTIVE SPONSOR	John Pattinson

#### A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN INTERDEPENDEN
Achieving the national framework metrics Reducing the number of false fast tracks Review capacity and demand Reviewing business admin to support the back office functions including personal health budgets and direct payments Data analysis and development of an approved provider list in partnership with the local authority Trialling a compliance app with a view to establishing that as a quality improvement and compliance tool for individual placements	NHS planning guidance Population profile Transforming Care National service framework Right to request (PHBDP)	for CHC	QIPP delivery Local Authority - as people are placements there will be a pot Community Servces Review
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STR	ATEGIC PRIORITIES	MAIN ASSUMPTIONS
Attainment of the national service metrics Reduction in cost Quality improvements	Out of Hospital	YES	1) We will keep people a using a community base meet their needs.
	Acute Commissioning	YES	2) This will impact on in use of discharge pathwa
	Prevention	YES	3) Reducing the non ele sector
	Primary Care	YES	4) Through the enhance likely to be a closer link people who are eligible
	Mental Health	NO	5) No direct impact
	Meds Management	NO	6) no direct impact

### B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES	INITIAL RAG RATING
ССС	Commissioning - potentially 2 band 6 WTE fixed term	Review capacity and demand top reprofile resources and fidelity to the national framework delivery	End of Q1	
LA	Finance - Meduim impact	Data analysis and market management for approved provider lists	Early Q3	
RDaSH	Contracting - Medium impact	Discharge pathways to reduce false fast tracks	End of Q1	
STP	Comms and Engagement - Low	Redesign of discharge pathways complete	End of Q2	
EMAS	Business Intelligence - Medium	Achieving the national service metrics	End of Q3	
NLAG	Quality - Medium	Review of business admin and identify internal efficiences for back office functions	End of Q2	
Public				
Independent sector				

### C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVINGS (Gross)			
Key savings	In Year	FYE	Comments
Rey savings	£'000	£'000	Comments
Circa £1.9M through reduction	in fast tracks and o	perating efficiences	

Total Project Savings £ 1,900,000 £ 1,900,000

PROPOSED PROCUREMENT STRATEGY

#### D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SUMMARY CO			-			
Capital Costs	1	In Year		FYE	Comments (e.g. 0	
Capital Costs		£'000	£'000			
Total Capital Costs	£	45,000		£45,000		
Revenue costs:	In Year		FYE			
Revenue costs.		£'000		£'000		
Total Revenue Costs	£		£			
				•		
Total Project Costs	£	45,000	£	45,000		
Net Position [Cost /(Savings)]	£	-	£	45,000		

EXPECTED CONTRACTUAL ISSUES		
Potential for contract disputes on an individual basis		
·		
	In Year	
	£ 1,855,000	£

## NET PROJECT COST / SAVINGS £'000s

Develop approved provider list

Sign	of

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For Developmen

EXPECTED BUSINESS CASE SIZE (S/M/L)
L

#### ENCIES / WIDER IMPACT

are moved out of hospital into individual potential impact on LA.

le at home for as long as possible based model, weherever that can

inpatient flows through effective ways

elective activity from the care home

nced care home framework there is ink between primary care and ole for CHC

. Capital Expenditure Funding Availability)	

Comments

	KEY DATES		
	START	END	
	Apr-18	Mar-19	
	FYE		
		1,855,000	
ent ·	- Target Compl	letion Dates	

MANDATORY COMPLETION - FOR APPROVAL TO PRODUCE BUSINES

PROGRAMME NAME	Mental Health and LD	PROJECT NAME :		PROJECT TYPE	
PROJECT LEAD	Samantha Helmick	CLINICAL LEAD :	Faisel Baig	EXECUTIVE SPONSOR	John Pattinson

### A) STRATEGIC CASE & SUMMARY BUSINESS RATIONALE

PROJECT DESCRIPTION	MAIN EVIDENCE BASE		MAIN INTERDEPENDENCIES
<ol> <li>1) Transforming care - reducing number of people in hospital beds with LD by the end of March 2019 (CCG target is 3 people- currently 5).</li> <li>2) Review of service contract for mental health with RDaSH and have agreed changes to be implemented in Q1 2018/19 - these include:         <ul> <li>Eating disorders for CAMHS</li> <li>under 5's for ASD</li> <li>IAPT Cluster</li> <li>Dementia Pathways</li> <li>ADHD &amp; ASD</li> <li>Community Mental Health Teams</li> </ul> </li> <li>3) Urgent Care Crisis response - all age &amp; Psychiatric Liaison</li> <li>4) Case Management: Out of Area placements including PICU and Individual Placements - reduced expenditure (currently placing 85 people at cost of £7.2M per year, Aim to reduce the number of people being placed and bring spend down to circa £3.5M</li> <li>Perinatal Mental Health</li> <li>Strategic review with the local authority - system redesign looking at univerasl targetted and specialist support arrangements.</li> </ol>	NHS planning guidance FYFV Population profile Transforming Care Crisis Care Concordat	QIPP delivery Local Authority - as people are mov placements there will be an impact Development of the Urgent Treatm Acute Commissioning - Unplanned A&E Delivery Board NLaG Contract Programme & Contr STP Programme - Place Based Plan	
OUTLINE OF EXPECTED BENEFITS (TO BE INVESTIGATED FURTHER IN THE BUSINESS CASE)	FIT WITH THE CCG'S STR	ATEGIC PRIORITIES	MAIN ASSUMPTIONS
Bettter value for money - invest in more local services in line with FYFV Deliver care that maximises people's independence	Out of Hospital	YES	1) We will keep people at ho using a community based n
	Acute Commissioning	YES	2) Better support for people setting with mental health re
	Prevention	YES	3) Preventing unneccesary
	Primary Care	NO	4) No direct impact
	Mental Health	YES	5) Helping to support individ level of functioning and max
	Meds Management	YES	6) Reducing number of anti with a LD.

# B) MANAGEMENT CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

SUMMARY OF KEY STAKEHOLDERS	EXPECTED RESOURCE TO DELIVER THE PROJECT (Commissioning, Contracting, Finance, Engagement etc). PLEASE DISTINGUISH BETWEEN IMPLEMENTATION & ONGOING REQUIREMENTS	HIGH MILESTONES TO COMPLETE THE PROJECT (The Critical Path Only)	TARGET DATES
CCG (s)	Commissioning	Service reviews complete	End of Q1
LA	Finance	Review of all individual placements	End of Q2
RDaSH	Contracting	Review of strategic commissioning direction by the end of Q3	End of Q3
Police	Comms and Engagement	Rehab and recovery model established within the local mental health sysetm	End of Q4
MIND & other independent sector	Business Intelligence		
NLAG	Quality		
Public			
STP & TCP			
EMAS			

### C) FINANCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

ESTIMATED SAVINGS (Gross)				
Key savings	In Year	FYE	Commonito	
Rey savings		£'000 Comments		
£1.86M - Based on estimated savings by reducing individual placements and responsible commissioner disputes.				

Carital Casta	In Year	FYE	Comments (e.g. Capital Expenditure Funding			
Capital Costs	£'000	£'000	Availability)			
Total Capital Costs	£	£	No new costs			
Povonuo oostor	In Year	FYE	Commonto			
Revenue costs:	In Year £'000	FYE £'000	Comments			

- £

- £

£

In Year

1,860,000 £

Total Project Savings £1,860,000 £

#### D) COMMERCIAL CASE (TO BE DETAILED FURTHER IN THE BUSINESS CASE)

-

ROPOSED PROCUREMENT STRATEGY			
N/A			

EXPECTED CONTRACTUAL ISSUES	
Differences over activity levels for IAPT	
May need to rebase activity levels following the Scotter merger	

£

£

#### NET PROJECT COST / SAVINGS £'000s

Sign off

PF

Executive Sponsor (Electronic Sign off)	Clinical Lead (Electronic Sign Off)	Project Lead	Business Case approved For Development - Ta		

Total Project Costs

Net Position [Cost /(Savings)]

SS CASE.
EXPECTED BUSINESS CASE SIZE (S/M/L)
L
ES / WIDER IMPACT
oved out of hospital into individual act on LA.
tment Centre ed Care Programme
ntract Transformation Board an
home for as long as possible model
ble who are in acute hospital
related problems
y urgent demand through A+E
viduals to reach their optimum
naximum level of independence
ti pyschotics used for people
INITIAL RAG RATING





Partners in improving local health



# NECS At Scale Approaches to Medicines Optimisation QIPP 2018/2019

## Introduction

With increasing pressure on prescribing budgets many CCGs are facing the same issues in trying to change prescribing practice and patient behaviour in order to reduce demand and tackle rising costs.

NHS England has proposed a cost increase to overall primary care budgets of 1.9% to account for inflation for 2018/19; the Horizon Scanning document<sup>1</sup> has recommended applying a 1% cost efficiency<sup>2</sup> to this for QIPP to allow for a final uplift to prescribing budgets between 0% and 1% on outturn. Actual QIPP cost efficiency savings targets should be determined locally based on current spend, anticipated pressures arising from an increased focus on treating patients in the community and ongoing cost savings initiatives.

Current and previous years QIPP delivery by NECS and in-house CCG medicine optimisation (MO) teams has led to a decrease in cost growth and the key question is whether this can be sustained going forward as many of the quick wins have now been exhausted.

Continued cost efficiency delivery is now proving difficult due to the increasing number of conditions established drugs are being used for, and there is significant financial risk due to generic drug supply issues caused by supply constraints, targeted switch programmes and exchange rate shifts following the Brexit vote.

As NECS MO provides support to 16 CCGs, there is huge potential to benefit from joint working across the NECS footprint with a coherent approach providing consistent messaging, reductions in duplication and helping to address unwarranted variation.

One of the key elements with any initiative is deciding where to focus the limited resources available to implement any initiatives to deliver the greatest impact and provide efficiencies through joint production and sharing of implementation tactics and approaches.

This paper sets out the proposal for a common approach to the apeutic areas where there is an opportunity to tackle them at scale.

## **Background and current approaches**

Over previous years there have been opportunities to identify and switch medication to alternatives with a lower acquisition cost within the same therapeutic class. However, much

North East and North Cumbria Horizon Scanning Document 2018- 2019. Key Considerations for CCG Commissioners published in December 2017 by NECS MO and Regional Drug and Therapeutics Centre (RDTC) Cost efficiency is the savings target is the proposed % FOTT for 2017/18 that will be delivered as a reduction in

expenditure in 2018/19

of the easier switch work has now been done meaning that savings from switches is either more involved or simpler switch options are much more limited.

In the coming financial year (2018/19) there will be no windfall savings as significant as those from the Lyrica<sup>®</sup> (pregabalin) patent expiry (initial potential savings calculated as £371,233 per 100,000 population) but there may be some more limited savings<sup>3</sup> from a small number of patents that have recently expired (see below):

Brand (drug)		
Crestor <sup>®</sup> (rosuvastatin)	December 2017	£34,000 per 100,000 population
Cialis <sup>®</sup> (tadalafil)	November 2017	£20,000 per 100,000 people
Levitra <sup>®</sup> (vardenafil)	October 2018	£2,000 per 100,000 people

Nationally, between November 2016 and October 2017, the average Net Ingredient Cost (NIC) per prescription item was £8.18, and over the year the NIC per patient was £153.26. Putting these figures into context, every £500k of QIPP saving would require the equivalent of completely stopping 61,120 prescriptions, or stopping all prescribing for 3260 people.

Existing ongoing cost saving initiatives will continue to be delivered and include:

- Primary care rebates schemes
- Core MO work focusing on inappropriate Red Drug prescribing in primary care
- Unnecessary specially prepared unlicensed medicines (specials) and high cost drugs
- Full year or rollover savings figures
- Savings from decision support software applications
- Polypharmacy reviews

Deprescribing as part of a polypharmacy reviews, as a quality intervention, can have considerable benefits for an individual patient. However, delivery of significant savings needs to be carefully balanced with staff utilisation and delivery of other initiatives. This can be successfully delivered in the care home setting as well as within GP practice settings. Potential savings based on work undertaken by NECS MO show that for each full time<sup>4</sup> pharmacist annual savings of over £110k prescribing savings can be delivered in the care home setting. In addition, the theoretical costs associated with prevention of adverse drug events through harm prevention, add further quality and safety which in previous work was estimated to be between £188 and £425 per review<sup>5</sup>. Similar GP practice based reviews have been shown to deliver savings in excess of £50k per wte<sup>4</sup> pharmacist per year.

There are a number of initiatives in place or in development through existing NECS MO work such as:

- PbR excluded High Cost Drugs
- Electronic repeat dispensing,
- Reduction in the prescribing of gluten free products,

<sup>&</sup>lt;sup>3</sup> Savings are predicated on the generic availability and a change in Drug Tariff category

<sup>&</sup>lt;sup>4</sup> Savings estimated based on one wte spending 2/3rds of their time on medication reviews.

<sup>&</sup>lt;sup>5</sup> Estimated cost avoidance based on ScHARR model and work undertaken by NECS MO in 2015. Costs avoided associated with potential hospitalisation or additional treatment costs associated with severity of potential adverse drug event avoided

- Wound care product supply,
- Oral nutritional support.

The NHS RightCare approach supports CCGs in identifying prescribing and other cost savings for specific clinical pathways, aiming to reduce unwarranted variation. Identifying initiatives for the prescribing aspects of the pathways can support CCGs in tackling them.

Additionally, there are ongoing quality initiatives that do not release an obvious saving to the prescribing budget, but can influence CCG budgets, clinician time, hospital admissions and other savings to the wider healthcare economy. These include the NHSE Quality Premium scheme for antimicrobial stewardship, and Electronic Repeat Dispensing.

Given the size of this task, new approaches are needed to tackle spend in order to change prescribing behaviours and patient demand whilst ensuring that the right medication is prescribed to the right person, for the right condition, at the right time. By doing this high quality cost-effective prescribing is built into the system whilst at the same time driving out waste.

## **Discussion**

In November 2017 NECS invited input from stakeholders (prescribers, medicines optimisation staff, CCG and practice staff) via an online survey to assist with informing the priorities for the 2018-19 QIPP plan. The top 5 areas, which respondents highlighted that they felt intervention would be welcome, were in order:

- 1. Polypharmacy Medication reviews
- 2. Managed Repeats & Waste
- 3. Pain Review
- 4. ONS
- 5. Respiratory

In addition to this, and to inform the potential saving opportunities data provided by PrescQIPP from 115 indicators (Appendix 1) has been reviewed at individual CCG level<sup>6</sup>. This allows common areas across the CCGs to be identified and common approaches to tackle the identified issues developed. The final choice of indicators has been chosen based on the collective CCG benefit from moving into the top quartile.

With some indicators there is considerable overlap particularly where an indicator looks at a therapeutic area as a whole whilst another indicator targets a specific drug within that same field.

With this in mind however it is possible to rank the indicators in order of potential benefit as calculated by PrescQIPP and then group high ranking indicators within the same therapeutic area.

The full range of indicators from PrescQIPP can be seen in appendix 2 ranked in order of the collective saving opportunities.

<sup>&</sup>lt;sup>6</sup> The choice of indicators has been chosen based on collective CCG benefit from moving into top quartile.

## Tackling the top 20\* indicators

\*Of the 115 indicators, the global indicators of "Items per 1,000 Astro PU" and "NIC per Astro PU" are naturally placed highest up the ranking as these cover all prescribing and this paper focusses on the next top 20 highest ranked indicators.

Table 1 - Top 20* indicators with the highest collective benefit if initiatives are	è
delivered so that prescribing expenditure is equivalent to the top national quartile	÷
(25 <sup>th</sup> percentile) expenditure	

Rank	Therapeutic Area	Indicator
1	Global Indicator	Items per 1,000 Astro PU
2	Global Indicator	NIC per Astro PU
3	Stoma & Incontinence	Stoma products cost per 1,000 patients
4	Dressings	Dressings cost per 1,000 patients
5	Self Care	Selfcare ALL
6	Stoma & Incontinence	Continence products cost per 1,000 patients
7	Oral Nutrition	Sip feeds cost per 1,000 patients
8	Self Care	Analgesia excl. POM & cough/cold remedies
9	Analgesia	Opioids cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU
10	Oral Nutrition	Infant feeds cost per 1,000 patients UNDER 5 (excl. tube & sip)
11	Self Care	Upset Stomach
12	Urology	Drugs for urinary incontinence (BNF 7.4.2) cost per 1,000 cost based Astro PUs
13	Analgesia	Oxycodone MR cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU
14	Appliances	Drop-List Devices ALL
15	Urology	Generic sildenafil as a % of all PDE5 inhibitors for ED
16	Specials	Total specials cost per 1,000 patients
17	Diabetes	Blood glucose testing strips cost per 1,000 QoF registered patients with diabetes mellitus aged over 17 (2015/16)
18	Analgesia	Opioid patches cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU
19	Analgesia	Nefopam cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU
20	Self Care	Antihistamines (POM)
21	Respiratory	Low/moderate dose ICS/LABA inhalers as a % of all ICS/LABA inhalers
22	Appliances	Anal Irrigation System

From this table it is possible to see that there are some therapeutic areas with a number of indicators in the top 20 meaning these could be tackled together as part of a single initiative. At the same time, the therapeutic area approach could take into account other indicators in the top 50 and could be considered at the same time.

Table 2 – Top 20 $^{*}$  indicators for potential savings grouped with other indicators for the same therapeutic area but within the top 52 indicators

Therapeuti c Area	Indicators in top 22 for potential savings (note top 2 are global indicators)	Ran k	Indicators to be considered at same time (as are in top 52)	Rank
Stoma/	Stoma products cost per 1,000 patients	3	-	-
continence	Continence products cost per 1,000 patients	6	-	-
Dressings	Dressings cost per 1,000 patients	4	-	-
	1	I	1	1
	Selfcare ALL	5	Emollients cost per 1,000 patients	29
	Analgesia excl. POM & cough/cold remedies	8	Emollients (OTC)	30
Self care	Upset Stomach	11	HeartBurn and Indigeston	32
	Antihistamines (POM)	20	Conjunctivitis	40
	-		Nasal Sprays (OTC)	47
	-		Travel Sickness	49
			Antihistamines (OTC)	51
			Gabapentin and	
	Opioids cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	9	pregabalin cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	25
Analaasia	Oxycodone MR cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	13	Lidocaine patch (versatis, lidoderm)	24
Analgesia	Nefopam cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	19	Fentanyl immediate release formulations	35
	Opioid patches cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	18	Low cost opioid patches as a % of all opioid patches	45
	-		Oxycodone/naloxone (targinact)	52
Oral	Sip feeds cost per 1,000 patients	7	Preferred powdered ONS as a % of all sip feeds	27
nutrition	Infant feeds cost per 1,000 patients UNDER 5 (excl. tube & sip)	10	Gluten free cost per 1,000 patients	36
		1		
Urology	Drugs for urinary incontinence (BNF 7.4.2) cost per 1,000 cost based Astro PUs	12	Tadalafil (cialis once-a- day)	34
	Generic sildenafil as a % of all PDE5 inhibitors for ED	15	Low cost drugs for urinary incontinence as a	42

			% of all drugs for urinary incontinence (BNF 7.4.2)	
Appliance	Drop-List Devices ALL	14	Lymphoedema Garments	31
S	Anal Irrigation System	22	-	-
	Total specials cost per 1,000 patients	16	Special order products cost per 1,000 patients	23
Specials			Drug tariff special order products cost per 1,000 patients	33
	Blood glucose testing strips cost per 1,000 QoF registered patients with diabetes mellitus aged over 17 (2015/16)	17	Generic metformin as a % of all anti-diabetic drugs (BNF 6.1.2)	28
Diabetes	-		NPH intermediate acting insulin as a % of all intermediate and long acting insulins	44
	-		NPH biphasic as a % of all biphasic insulins	48
Respirator y	Low/moderate dose ICS/LABA inhalers as a % of all ICS/LABA inhalers	21	Least costly low/moderate dose ICS/LABA inhaler as a % of all low/moderate dose ICS/LABA inhalers	43

# At Scale Approach

Given the identified areas where there is most potential for savings, NECS will be scoping the potential in developing a suite of materials to support QIPP in the following areas:

- Self-Care
- Oral Nutrition
- Wound care products
- Analgesia
- Urology
- Appliances

- Specials
- Diabetes
- Respiratory
- Stoma/ Incontinence
- Prescribing Processes

In order to reduce unnecessary duplication this will look at work already done across the 16 CCGs where Medicines Optimisation Services are provided by NECS, alongside resources available elsewhere, such as PrescQIPP, to develop resource packs to support the delivery of each QIPP initiative in an identified therapeutic areas. These resource packs will include a range of supporting materials such as; standard operating procedures (SOPs) to drive consistency; key performance indicators to measure and monitor progress; communication media such as posters and leaflets; policies; and project plans to facilitate implementation at a local level.

Each CCG can identify which initiatives will be of most benefit to them by using the PrescQIPP figures for their individual CCG as shown in appendix 2; this will allow a mix and match approach to meet the priorities of individual CCGs.

It is expected that initiative packs will be ready for the beginning of the 2018/19 financial year.

Actual cost efficiency delivery will be based on local circumstance, current spend, anticipated pressures arising and capacity to implement initiatives to deliver cost saving efficiencies in 2018/19. It should also be noted that potential savings in the table are only for indicative purposes and not all of these savings will be able to be released.

CCGs may continue with existing ongoing cost saving initiatives as part of their existing QIPP plan such as:

- Primary care rebates schemes
- Core MO work focusing on inappropriate Red Drug prescribing in primary care
- Unnecessary specially prepared unlicensed medicines (specials) and high cost drugs
- Full year or rollover savings figures
- Savings from decision support software applications
- Polypharmacy reviews

Additionally work will be implemented as per the guidance published for CCGs on items which should not be routinely prescribed in primary care <u>https://www.england.nhs.uk/medicines/items-which-should-not-be-routinely-prescribed/</u> and the consultation on prescribing over the counter medicines which has just been announced <u>https://www.engage.england.nhs.uk/consultation/over-the-counter-items-not-routinely-prescribed/</u>.

Other medicines optimisation work plan project areas include:

- Biosimilars opportunity utilisation Ensure the health economy benefits from further increased usage of biosimilar biologics. In 2018/2019 there is the launch of the adalimumab biosimilar and further utilisation of infliximab, rituximab and etanercept biosimilars offer savings.
- High cost drugs Ensure necessary challenges to PbR excluded drugs/ High Cost Drug recharges from secondary care providers. NECS have produced a QIPP 'Menu of Opportunities' for all CCGs to choose and this is an area for inclusion in this. Ensure alignment to National Tariff guidance related to PbR excluded drugs
- OptimiseRx Clinical decision support software optimisation The project is aiming to achieve the cost effective and quality QIPP savings from the use of OptimiseRx. Delivering patient-specific best practice, safety and cost-saving guidance to local prescribers. OptimiseRx combines evidence-based best practice, safety and costeffective prescribing messages, delivered in real time at the point of care. Innovative and intelligent, OptimiseRx is seamlessly integrated with the prescribing workflow of the clinical system, providing healthcare professionals with guidance based on individual patient record.

• Reviewing the clinical and cost effectiveness of medicines in different therapeutic areas; reviewing and implementing changes in low priority medicines, reducing polypharmacy and medicines wastage.

# North Lincolnshire Proposed Medicines Optimisation Work Plan 2018/2019

Ref	Therapeutic area	Description (Indicators in top 22 for potential savings)	Opportunity (with assumed change rate) (£)	Aspirational Opportunity (100%) (£)	
1	Analgesia	Opioids cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	33,428 (15%)	222,854	
		Lidocaine patch (versatis, lidoderm)	1,364 (20%)	6,821	
		Opioid patches cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU	TBC*	224,861	
2	Stoma/ continence	Stoma products cost per 1,000 patients	TBC *	720,498	
		Continence products cost per 1,000 patients	TBC *	366,277	
3	Dressings	Dressings cost per 1,000 patients	TBC*	799,161	
4	Low priority medicines https://www.england.nhs.uk/ medicines/items-which- should-not-be-routinely- prescribed/	Tadalafil (cialis once-a-day)	14,261 (20%)	71,305	
		Liothyronine	3,724 (20%)	18,620	
		Oxycodone/naloxone (targinact)	1,867 (20%)	9,338	
		Lutein and antioxidant vitamins	1,447 (20%)	7,239	
		Tramacet (combination product paracetamol with tramadol)	1,853 (20%)	9,266	
		Rubefacients	2,018 (20%)	10,090	
5	Oral nutrition	Sip feeds cost per 1,000 patients	TBC *	350,858	
		Infant feeds cost per 1,000 patients UNDER 5 (excl. tube & sip)	21,887 (20%)	109,439	
		Gluten free cost per 1,000 patients	21,803 (40%)	54,509	
6	Self-care	Self-care (All)	32,919 (10%)	329,195	
7	Core work (specials, red drugs, high cost drugs, and unspecified drug codes)	Specials, red drugs, high cost drugs, and unspecified drug codes. This core work will also include some elements of ongoing opportunities as identified by the cost efficiency calculator	239,832	239,832	

8	Pharmaceutical Rebates	CCG approved rebates	30,561	61,121
9	Primary Care Prescribing Medicines Optimisation - roll through from 2017/2018	Primary Care Prescribing Medicines Optimisation - roll through from 2017/2018	309,461	309,461
10	Biosimilars opportunity utilisation	Ensure the health economy benefits from further increased usage of biosimilar biologics. In 2018/2019 there is the launch of the adalimumab biosimilar and further utilisation of infliximab, rituximab and etanercept biosimilars offer savings. <b>NB: This is dependent on secondary care</b> <b>engagement</b>	150,000	150,000
11	High cost drugs	challenges/checks relevant to PbR excluded/high costs drugs	TBC *	
12	OptimiseRx	Clinical decision support software optimisation	TBC	TBC
13	Antibiotics	As per Quality Premium	Quality area - direct prescribing savings not significant	
14	Polypharmacy reviews	Reviewing the clinical and cost effectiveness of medicines in different therapeutic areas; reviewing and implementing changes in low priority medicines, reducing polypharmacy and medicines wastage.	TBC	
15	Electronic repeat dispensing	Support to CCG for practices to implement electronic repeat dispensing		
			866,425	3,920,745

TBC \* - These are longer term projects and savings opportunity is dependent on actions developed and implemented from the NECS QIPP group.

## **Recommendation**

The CCG executives are asked:

- 1. If they wish to be included in the at scale QIPP initiative
- 2. To consider a 1.9% uplift on forecast outturn in line with Horizon Scanning Document recommendations
- 3. To set a cost efficiency of a minimum 1% of forecast outturn<sup>1</sup>
- 4. To approve the proposed medicines optimisation work plan for 2018/19 project areas

# Appendix 1 – 115 Indicators

Ra	
nk	Indicator
1	Items per 1,000 Astro PU
2	NIC per Astro PU
3	Stoma products cost per 1,000 patients
4	Dressings cost per 1,000 patients
5	Selfcare ALL
6	Continence products cost per 1,000 patients
7	Sip feeds cost per 1,000 patients
8	Analgesia excl. POM & cough/cold remedies
_	Opioids cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR
9	PU
10	Infant feeds cost per 1,000 patients UNDER 5 (excl. tube & sip)
11	Upset Stomach
12	Drugs for urinary incontinence (BNF 7.4.2) cost per 1,000 cost based Astro PUs
10	Oxycodone MR cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR PU
13 14	
14	Drop-List Devices ALL Generic sildenafil as a % of all PDE5 inhibitors for ED
16	Total specials cost per 1,000 patients
10	Blood glucose testing strips cost per 1,000 QoF registered patients with diabetes
17	mellitus aged over 17 (2015/16)
	Opioid patches cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based
18	STAR PU
	Nefopam cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2) COST based STAR
19	PU
20	Antihistamines (POM)
21	Low/moderate dose ICS/LABA inhalers as a % of all ICS/LABA inhalers
22	Anal Irrigation System
23	Special order products cost per 1,000 patients
24	Lidocaine patch (versatis, lidoderm)
	Gabapentin and pregabalin cost per 1,000 Total Analgesics (BNF 4.7.1. & 4.7.2)
25	COST based STAR PU
26	Generic low cost statins as a % of all statins
27	Preferred powdered ONS as a % of all sip feeds
28	Conoric motformin as a % of all anti-diabotic drugs (BNE 6.1.2)

- 28 Generic metformin as a % of all anti-diabetic drugs (BNF 6.1.2)
- Emollients cost per 1,000 patients 29
- Emollients (OTC) 30
- Lymphoedema Garments 31
- HeartBurn and Indigeston 32
- Drug tariff special order products cost per 1,000 patients 33
- Tadalafil (cialis once-a-day) 34
- Fentanyl immediate release formulations 35
- 36 Gluten free cost per 1,000 patients
- Low cost quetiapine MR as a % of all quetiapine MR 37
- Liothyronine 38
- 39 DROP-List ALL
- Conjunctivitis 40
- 41 Generic latanoprost (including combinations) as a % of of prostaglandin eye drops Low cost drugs for urinary incontinence as a % of all drugs for urinary incontinence

- 42 (BNF 7.4.2)
- Least costly low/moderate dose ICS/LABA inhaler as a % of all low/moderate dose 43 **ICS/LABA** inhalers
- NPH intermediate acting insulin as a % of all intermediate and long acting insulins 44
- 45 Low cost opioid patches as a % of all opioid patches

Generic standard release atypical antipsychotics as a % of all atypical

- 46 antipsychotics
- 47 Nasal Sprays (OTC)
- 48 NPH biphasic as a % of all biphasic insulins
- 49 Travel Sickness
- 50 Other lipid regulating drugs BNF 2.12 subset as a % of total items BNF 2.12
- 51 Antihistamines (OTC)
- 52 Oxycodone/naloxone (targinact)
- 53 Unspecified specials cost per 1,000 patients Least costly insulin (less than #6 per 100) disposable needles as a % of all insulin
- 54 disposable needles
- 55 Co-proxamol
- 56 Travel vaccines not prescribable on NHS
- 57 Stoma Garments
- 58 Low cost blood glucose testing strips (less than #9 per 50 strips) as a % of all strips
- 59 Generically available dementia drugs as a % of all dementia drugs (BNF 4.11)
- 60 Skin Rash
- 61 Eflornithine cream (vaniqua) for hirsutism
- Blood ketone testing strips cost per 1,000 QoF registered patients with diabetes
- 62 mellitus aged over 17 (2015/16)
- 63 Gluten free items excl. all bread, flour & mixes cost per 1,000 patients
- 64 Vitamins and minerals
- 65 Head Lice & Scabies
- 66 Omega-3 and other fish oils
- 67 Lutein and antioxidant vitamins
- 68 Quetiapine standard release as a % of all quetiapine items (Chem Sub 0402010AB)
- 69 Deodorants
- 70 Rubefacients
- 71 Dental products on FP10
- 72 Cannabis sativa
- 73 Dry Mouth Products

## Low cost blood glucose testing strips (less than £10 per 50 strips) as a % of all

- 74 strips
- 75 Eczema
- 76 Fungal Infection
- 77 Plantar Pressure Offloading Devices
- 78 Doxazosin MR
- 79 Dosulepin
- 80 Cough and cold remedies
- 81 Tramacet (combination product paracetamol with tramadol)
- Biosimilar insuline glargine (abasaglar) as a % of all insuline glargine (excl. high dose)
- 83 Silk Garments
- 84 Inhalation Solutions
- 85 Colic
- 86 Generic gabapentin as a % of all gabapentin / pregabalin
- 87 Ear Wax Softening Medical Devices
- 88 Aliskiren (rasilez)
- 89 Haemorrhoid treatments (excl. POM)
- 90 Oscillating Positive Expiratory Pressure Device Urine testing strips cost per 1,000 QoF registered patients with diabetes mellitus
- 91 aged over 17 (2015/16)
- 92 Probiotics
- 93 Nasal Products
- 94 Glucosamine

- 95 Sunscreens
- 96 Coversyl arginine and branded coversyl
- 97 Minocycline for acne
- 98 Amiodarone
- 99 Other Appliances
- 100 Sleep Problems
- 101 Cold Sore
- 102 Eye Compress
- 103 Complementary therapies
- 104 Threadworm
- 105 Auto Inflation Device
- 106 Insert For Female Stress Incont
- 107 Cycloidal Vibration Accessories
- 108 Pelvic Toning Devices
- 109 Head Lice Device
- 110 Needle-Free Insulin Delivery System
- 111 Bacterial Decolonisation Products
- 112 Belladonna Adhesive Plaster
- 113 Acne Treatment
- 114 Inspiratory Muscle Training Devices
- 115 Electrical Stimulating Wound Device

Appendix 2 – potential benefit from moving into to quartile for each indicator. Note there is considerable overlap between some indicators meaning benefit may be double counted. Zero saving is given where CCGs are already in the top 25% for that indicator.

Therepeutic Area	PresQiyy Indicator	-	≺10 640 A.LE ranking DARLIN 670 N contervoldanca ⊼	ç4aLINGTON ranking DDE5 cart avoklanca ≠ ⊋DE5 ranking	1457 RIDING OF YORKSHIRE contervoldance 1457 RIDING OF YORKSHIRE contervoldance 1457 RIDING OF YORKSHIRE - AND -	contervolda	HULL cont evoldence HULL cont evoldence	JLI. MANIN DRECAMBE BAY cont avoidance		ដ ខ ៈ	josth CUMBRIA ranking Vorth DURKA most enclante	çon in Dunneka enale. Non THE £451 LINCOLNSHIRE contexoldence ⊼	LINCOLNSHIRE cont	y of the Linco Lyster life in nature. Vorth TY NESIDE cart evoluance	-ORTH TYNESIOE MANNA Vorth Lim Berlán i Contaroide ika	ΕĘ		JUTH TYNESIDE ranking Ji Defi Likudi cart avoldanca	IN DERLAND ran m of collectiva f	ink of collective finenciel benefit
Street & Investigation	stoma products cost per 1,000 patients	- 3 - €377,971	5 £215,540		1≦ ⊵ 1 £1,001,000 :	£261,249	Ē Ē ⊵: 7 £637,874	i	E Ż ⊵ 3 £947,850	5 £984,149	¥ ¥ ⊵ 3 3 £844,114 1		£720,498	4 £379,419	P	- 83 ⊵ 4 £832,805	F 🛛 🛛 🖂	£• ਤੋਂ ⊵ • £875,468	ਹੋ• ਫ਼ ⊡ 3 £11,171,339	<b>₽</b> ~
	Continence products cost per 1.000 patients	£137,948	13 £270,903	4 £669,618 5	£409,318	£794,021	5 £86,576	£777,670	5 £737,641	s £379,265	6 £363,309	7 £155,834	£366,277	5 £499,981	3 £815,218	3 £663,270	£151,970	10 £665,742	5 £7,444,511	6
Dressings	Dressings cost per 1,000 partients	£580.928	3 £303,393	3 £969,089 3	£204,977 1	2 £544,413	4 <u>f0</u>	5 £887,397	4 £1,589,730	3 £603,624	4 £620,325	£851,254 3	£799.161	3 £0 6	56 <u>£0</u> 3	71 £266,466	11 £388,218	5 £654,600	6 £9,233,575	4
Sell Care	Selfare All.	£270,594	6 £187,612	7 £776,035 5	£511,092	£650,624	£656,057	4 £117,401	12 £1,283,310	4 £422,772	5 £532,030	£42,305 1	£329,195	7 £390,529	4 £424,279	5 £811,962	4 £430,324	3 £870,453	4 £8,706,574	5
SelfCare	Analgesia end. POM& cough/cold remedies	£109,122	15 £84,389	13 £352,083 8	£176,670 1	5 £252,833	£243,177	7 £281,226	7 £793,440	7 £230,881	9 £300,121	£59,556 1	£114,812	17 E273,744	6 £376,534	6 £294,178	6219,425	s £455,923	s £4,618,114	8
SeFCare	Upport Stram ach	£42,860	30 £43,002	24 £249,558 11	£136,689 1	6 £235,390	£98,432	0 £63,030	18 £453,432	9 £116,774	11 £137,815 1	7 £19,842 2	£64,318	22 £251,435	£231,898	0 £221,539	4 £187,764	9 £271,916	10 £2,825,694 :	11
SelfCare	Antihistamines (POM)	£108,696	17 £17,645	31 £71,179 28	£119,636 1	9 £76,415	E 158,462	£15,553	31 £231,839	15 £77,418	19 £81,862 2	5 £33,467 2	£44,099	27 £25,072 2	24 £60,197 2	21 £99,589	18 £27,694	22 £152,957	18 £1,401,779	20
Self Care	Emollients cost per 1,000 patients	£49,817	26 £96,111	12 £82,471 26	£76,505 2	5 £113,689	5 £116,938	16 £0	75 £0	78 £0	75 £41,119 3	5 £0 6	£17,436	36 £0 6	56 <u>£</u> 0 3	1 £226,460	L3 £28,818	20 <u>f</u> O	85 £846,365 3	29
Sell Gare	Emolients(OTC)	£44,436	28 £59,196	19 £100,918 23	£116,215 2	• £92,184	£166,948	12 £0	75 <u>£</u> 0	78 £0	75 £31,127 3	7 £0 6	£23,484	51 £0 6	56 £0 5	71 £159,478	16 £8,830	39 <u>f</u> D	85 £802,815 E	30
Sell Care	Heartflum and Indigeston	£15,865	45 £7,999	37 £44,095 33	£93,129 2	1 £46,047	5 £62,029	5 £28,813	26 £6,794	55 £91,396	13 £16,007 5	1 £18,052 2	7 £130,468 3	14 £5,882 3	6 £14,083	14 £69,595 ÷	27 £209	76 £23,726	37 £674,190 S	32
SelfCare	Quyuntiitis	£15,946	47 £8,412	36 £27,016 38	£17,877 3	£24,666	0 £16,564	4 £16,085	29 £54,013	28 £28,352	25 £22,902 4	2 £9,878 3	£22,268	£11,454	e £30,052	e37,507	4 £18,240	25 £18,043	40 £379,274	40
SelfCare	Nacal Sprays(OTC)	£0	93 £0	77 £15,795 46	£23,056 3	7 £20,448	2 £4,598	9 £20,968	27 £42,416	32 £8,713	58 £18,040 4	6 £9,848 3	£11,244 4	15 £16,942 2	8 £27,363	e fi	6 £13,678	29 £9,805	48 £270,617 4	47
SelfCare	Travel Sidkness	£4,611	66 EZ,671	47 £27,919 36	£8,656 5	1 £16,533	6 £3,798	52 £10,845	38 £30,492	36 £8,307	40 £20,012 4	3 £5,864 4	2 £7,595 S	50 £12,544	19 £22,186	52 £20,875	68 £14,727	28 £32,410	33 £750,044 4	49
Self Care	Antihistamines (OTC)	£41,991	32 £4,699	41 £26,763 39	£8,921 5	• £13,971 4	e ca e	5 £0	75 £19,690	40 £12,441	32 £16,176 5	e £1,966 5	2 £7,445 S	51 £5,961 S	5 £10,124	5 £18,391	1 £11,347	31 £6, 189	58 £206,045 :	51
Analgesia	Opinitids cost per 1,000Total Analgesics (BNF 4.7.1. 8.4.7.2) COST to sed STARPU	£198,531	<sup>8</sup> £46,286	22 £245,272 12	£334,820	£206,280	6 <u>£278</u> ,017	9 £91,205	<sup>16</sup> £395,293	10 £61,960	21 £197,690 1	2 £83,657 <sup>1</sup>	£222,854	9 £178,167 <sup>1</sup>	10 £176,957	12 £455,017	7 £67,952	14 £254,163	12 £3,444,120	9
Analgesia	Oxycodone MR cost per 1,000Total Analgesics (8MF 4.7.1. & 4.7.2) COST based STAR PU	£32,564	34 £65,239	18 £129,056 20	£213,477 1	• £111,197 :	s £241,175	s £29,822	24 £222,362	16 £87,623	15 £87,692 2	5 £36,969 2	£137,430	13 £77,553 s	15 £122,445	4 £217,937	15 £135,366	11 £189,360	15 £2,137,266	13
Analgenia	Opioid patches cost per 1,000 Total Analgesics (UNF 4.7.1. 8.4.7.2) COST based STAR PU	£67,605	22 £94,372	11 £196,061 14	£317,559	£170,424	11 £269,828	6 £96,540	15 £0	78 £0	75 £45,623 3	2 £0 6	£224,861	8 £0 6	56 £0 ;	71 £140,304	17 £0	81 fD	85 £1,623,176	18
Analgesia	Nefopum cost per 3,000 Total Analgesics (UNF 4.7.1. 6.4.7.2) COST based STARPU	£27,220	36 £16,545	33 £85,894 24	£5,548 5	9 £124,666 1	4 £25,371	5 £0	75 £143,920	22 £78,188	18 £205,220 1	1 £11,042 3	1 £13,016 4	42 £214,008	9 £243,192	9 £82,541	22 £229,524	7 £88,877	19 £1,594,770 :	19
Analgesia	Lidocaine patch (versatis, lidochena)	£68,907	21 £148,338	9 £73,565 27	£49,965 2	9 £117,242	5 £74,647	£12,247	35 £104,649	24 £8,611	59 £143,592 1	6 £0 6	£6,821	54 £62,961 1	18 £76,941 :	18 £99,227	19 £7,342	43 £22,305	38 £1,077,359	24
Analgesia	Gabopentin and pregatolin cost per 1,000 Total Analgenics (BMF 47.1. 8.4.7.2) COST based STARPU	£0	93 £0	77 £600,838 7	£0 8	s £0 ?	a con er	5 £0	75 £0	78 £0	75 £381,314 ·	6 £0 6	• <u>60</u> •	53 E73,744 S	17 EO 3	71 £0 4	56 £0	81 fD	85 £1,055,896 <mark>:</mark>	25
Analgesia	Fentanyl immediate release formulations	£31,642	35 £659	66 £105,627 21	to s	s £39,980 <mark>:</mark>	e m	5 £0	75 £8,403	50 £87,192	16 £27,776 3	e to e	£2,210	58 £50,661 S	en £76,033 :	19 £73,320	25 £17,411	27 651,352	25 £572,265 ÷	35
Analgenia	Low cost opioid patches as a % of all opioid patches	f0	93 fO	77 £0 84	f0 8	5 £16,901 :	is no i	5 £0	75 £30,759	35 £0	75 £0 8	7 £0 6	£32,977	29 £39,296 ÷	22 £55,467 :	22 £64,705 ÷	28 £4,192	51 £33,887	32 £778,183 4	45
Analgesia	Osycodore/rolosore (targina t)	£8,694	56 £15,639	34 £5,362 58	£14,961 4	5 £12,495 4	2 £1,999	57 £0	75 £25,177	38 £294	67 £31,123 3	8 £0 6	• £9,338 <mark>4</mark>	48 £0 6	56 £0 7	71 £36,281 :	5 £28,396	21 £9,944	47 £199,705 :	52
Oral Nutrition	Sip feeds cost per 1,000 patients	£523,110	4 £188,613	6 £312,186 10	£646,051 4	£136,015	2 £775,866	5 £215,605	8 £960,714	5 £59,933	22 <u>£93,008</u> 2	4 £298,731 5	£350,858	6 £265,878	7 £358,814	7 £656,539	6 £389,505	4 <b>£509,82</b> 1	7 £6,741,247	7
Oral Nutrition	Infant feeds cost per 1,000 patients UNDER5 (eucl. tube & sip)	£0	93 £104,876	10 £336,942 9	£205,330 1	1 £403,091	£181,590	11 £106,764	13 £303,552	12 £238,722	8 £219,378	£224,322 7	£109,439	18 £85,414 1	13 £309,299	8 £319,334	9 £1,593	59 £210,886	14 £3,360,532	10
Oral Nutrition	Preferred possilered ONS as a % of all sip feeds	£48,371	27 £0	77 <u>£</u> 0 84	£73,971 <sup>2</sup>	4 £12,071 4	<sup>13</sup> £47,153	<sup>29</sup> £33,469	22 £205,534	17 £72,199	20 <u>£</u> O 8	7 £76,307 1	<sup>3</sup> £88,456 <sup>3</sup>	<sup>19</sup> £73,804 <sup>1</sup>	16 £81,768	<sup>16</sup> £4,310	53 £64,219	<sup>15</sup> £65,450	<sup>23</sup> £947,083	27
Oral Nutrition	Gateofree cast per 1,000 patients	£63,327	23 £12,053	35 £25,792 40	£60,185 2	• £35,171 ÷	7 £58,947	7 £19,551	28 £35,327	34 £0	75 £27,647 4	• £8,135 3	7 £54,509 2	23 £33,636 ÷	23 £41,403 ÷	24 £40,807	52 £13,468	30 £26,186	35 £556,143 S	36
Unalogy	Drugs for urinary incontinence (BNF 7.4.2) cost per 1,000 cost based Astro PLk	£142,230	11 £17,264	32 £164,842 15	£242,829	£129,708	E 156,848	14 £0	75 £270,579	13 £0	75 £129,898 2	• £38,183 1	£174,967	11 £119,091	11 £80,722 :	17 £378,705	6 £25,728	23 £178,640	17 £2,250,234	12
Undagy	Generic sil denafil as a 🕉 of all PDE5 inhibitors for ED	£96,603	18 £58,877	20 £142,043 16	£189,850 1	4 £99,536 1	9 £134,022	15 £96,661	14 £169,491	21 £81,219	17 <b>£207,579</b> 1	• £37,669 2	£128,062	16 £60,265 1	19 £185,680 :	11 £88,714 :	11 £79,039	13 £181,322	16 £2,036,631	15
Unalogy	Tadalafil (cialis once-a-day)	£21,384	41 £27,143	28 £57,290 32	£90,822 2	2 £19,258	8 £45,103	50 £0	75 £4,878	58 £0	75 £116,907 2	1 £28,888 2	£71,305	21 £0 6	* £1,957 <mark>*</mark>	56 £27,481	57 £24,520	24 <b>£77,32</b> 1	22 £614,257 S	34
Unalogy	Low cost drugs for urinary incontinence as a % of all drugs for urinary incontinence (BNF 7.4.2)	£18,308	45 £0	77 <u>£</u> 0 84	£48,459 3	• £16,245	17 £48,487	28 £0	75 <u>£</u> O	78 <u>£</u> 0 '	75 <u>£</u> 0 8	7 <u>£</u> 0 6	• £88,302 <sup>2</sup>	20 £0 6	56 <u>£</u> 0 3	71 <u>£</u> 98,029 :	0 <u>£9,899</u>	35 £27,107	34 £354,836 4	42
Appliances	Drop-List De vice s ALL	£111,658	15 £75,222	14 £129,373 19	£53,513 <sup>2</sup>	8 £64,685 ÷	4 £109,938	17 £208,837	9 £197,847	18 £332,765	7 £179,185 1	3 £4,041 4	to to	13 £82,679 1	14 £113,871 :	15 £80,759	23 £10,660	33 £316,883	9 £2,071,916 :	14
Appliances	Anal Inigation System	£43,939	29 £65,523	17 £130,732 18	£46,903 3	1 £83,872 :	12 ED 1	5 £60,428	19 £111,083	23 £89,569	14 £133,520 1	8 £0 6	• £0 •	651,103 F	E68,653	20 £54,917 S	50 £11,337	32 E264,916	11 £1,216,496	22
Appliances	Lyon phose de mai Garme nts	£62,321	24 £7,691	38 £0 84	£8,285 5	4 £0 7	9 £108,146	£142,011	11 £41,378	33 £208,577	10 £17,459 4	7 £24,210 2	5 £0 8	63 £18,108 2	27 £43,283	23 £882.	74 £3,993	52 £43,997	27 £730,340	31
Specials	Total specials cost per 1,000 patients	£213,167	7 £162,011	8 £238,058 13	£61,333 2	5 £0 7	<sup>19</sup> £92,343	21 £0	75 £384,635	11 £0	75 £157,952 1	5 £250,049 6	£44,537	26 £0 6	56 <u>£0</u> 7	71 £74,533	24 £0 5	81 £23,738	36 £1,702,355 :	16
Specials	Special order products cost per 1,000 patients	£157,363	<sup>10</sup> £56,949	<sup>21</sup> £84,300 <sup>25</sup>	£59,064 <sup>2</sup>	7 £0 3	<sup>19</sup> £32,238	<sup>33</sup> £36,815	21 £236,922	<sup>14</sup> £0	<sup>75</sup> £109,188 <sup>2</sup>	<sup>2</sup> £223,175	£23,901	<sup>30</sup> £0 6	<sup>56</sup> <u>£</u> 0 <sup>3</sup>	71 £37,943	<sup>33</sup> £4,556	<sup>50</sup> £46,285	<sup>26</sup> £1,108,698	23
Specials	Drug tariff special order products cost per 1,000 patients		<sup>42</sup> £35,454	<sup>25</sup> £135,189 <sup>17</sup>			9 £61,408	26 £0	<sup>75</sup> £193,008	<sup>19</sup> £0	<sup>75</sup> £48,206 <sup>3</sup>	<sup>1</sup> £27,660 <sup>2</sup>		44 <u>£</u> 0 6		53 <u>£42,225</u>			57 £652,600 <sup>1</sup>	53
Diabetes	61 ood glucose testing strips cost per 1,000 Qof registered patients with diabetes wellitus aged over 37 (2005/36)	£87,660	20 £0		£124,536 1		£105,745	e 599,591	6 £80,802	26 £0	75 £131,113 1		2 £164,759 1	12 £0 6	56 £0 ;	71 £58,125	29 £0		20 £1,665,834	17
Diabetes	Generic metformin as a % of all anti-diabetic drugs (IBNF 6.1.2)	£140,301	12 £34,187	26 £27,252 37	-	7 £14,737 :	9 £188,218	10 £0	75 £0	78 £11,681	33 £0 8	7 £61,745 1	£129,087	15 £0 e	56 £0 5	71 £0 8	# £98,262	12 £53,768	24 £887,615	28
	NPH intermediate acting insulin as a % of all intermediate and long atting insulins	£4,946	64 £3,154	45 £13,882 47	£6,502 5		19 EO 1	85 £0	75 <u>£</u> 0	78 £0	75 £63,682 2	8 £83,301 1	1 £35,454 2	28 £0 6	56 <u>£0</u> 7		9 £51,598		41 £295,198 4	44
Diabetes	NPH bipha sic as a % of all bipha sic insulins	£20,586	43 £6,688	40 <u>£</u> O 84	£34,864 3			11 £0	75 <u>£</u> 0		24 £13,414 5		• £51,305 <sup>2</sup>	24 £0 6	56 <u>£</u> 0 3	71 <u>£</u> 0 8	88 £34,653	18 fD	85 £268,844 4	48
Re spiratory	Low/woderste dose ICS/LABA inhalers as a 26 of all ICS/LABA inhalers		37 £32,605	27 £65,095 30	£0 8	5 £112,224	17 <u>f</u> O 1	5 £0	75 £179,702	20 £0	75 £97,156 2	3 £0 6	• <u>fo</u> •			13 £233,294	12 £32,780		13 £1,275,024	21
Respiratory	Least costly low/moderate dose KS/IABA inhaler as a % of all low/moderate dose KS/IABA inhalers	£2,492	<sup>75</sup> £3,266	43 <u>£</u> 0 84	£0 8	5 £20,726 <sup>2</sup>	11 <u>60</u>	55 £0	75 £50,494	30 £49,774	<sup>23</sup> £16,607 4	8 £0 6	e to s	53 £0 (	* £36,606 <sup>:</sup>	26 £73,141	26 £0	<sup>51</sup> £43,148	28 <u>£7</u> 96,252 4	43

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